



BURGUNDY  
SCHOOL OF  
BUSINESS

LEAD  
FOR  
CHANGE

## **Nikolaos GEORGANTZIS**

29, rue Sambin  
BP 50608  
21006 Dijon Cedex

✉ [nikolaos.georgantzis@bsb-education.com](mailto:nikolaos.georgantzis@bsb-education.com)

**PROFESSEUR PERMANENT - SCHOOL OF WINE & SPIRITS BUSINESS**

## **FORMATION ET DIPLÔMES**

- 1986      Autres - BA in Economics University of Piraeus, Piraeus, Greece
- 1993      Doctorat - PhD en Sciences économiques European University Institute, Florence, Italy

## **EXPÉRIENCE PROFESSIONNELLE**

### **EXPÉRIENCE PROFESSIONNELLE**

- 2017 - ...      Professeur permanent Burgundy School of Business

## **ENSEIGNEMENTS**

### **ÉQUIPE DISCIPLINAIRE**

- Wine & Spirit Business

## **ACTIVITÉS SCIENTIFIQUES**

### **AXE DE RECHERCHE**

- Wine & Spirits Management Lab
- Wine & Spirits Management Lab

# CONTRIBUTIONS INTELLECTUELLES

## Articles in peer refereed journals

Balafoutas, L., Garcia-Gallego, A., Georgantzis, N., Jaber-Lopez, T., Mitrokostas, E. Rehabilitation and social behavior: Experiments in prison. *Games and Economic Behavior*, 2020, 119: 148-171. **CNRS 1, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A. Voluntary contributions in a system with uncertain returns: a case of systemic risk. *Journal of Economic Interaction and Coordination*, 2020, 15,(1): 111-132. **CNRS 4, HCERES C**

Garcia-Gallego, A., Georgantzis, N., Jaramillo-Gutierrez, A. Country Differences in Ultimatum Wage Bargaining with a Real Task: Evidence from Greece, Spain and the UK. *Cuadernos Económicos de ICE*, 2020, 1,(99): 151-169.

Sabater Grande, G., Gonzalo, H., Garcia-Gallego, A., Georgantzis, N., Herranz-Zarzoso, N., Baquero, A. Risk-taking and fairness among cocaine-dependent patients in dual diagnoses: Schizophrenia and Anti-Social Personality Disorder. *Scientific Reports*, 2020,(10): 1-13.

Attanasi, G., Georgantzis, N., My, K., Gines, M. Strategic Ethics: Altruism without the other-regarding confound. *Revue Économique*, 2019, 70,(6): 967-998. **CNRS 2, HCERES A**

Colasante, A., Garcia-Gallego, A., Georgantzis, N., Morone, A., Temerario, T. Intragroup competition in public good games: The role of relative performance incentives and risk attitudes. *Journal of Public Economic Theory*, 2019, 21,(5): 847-865. **CNRS 2, HCERES A**

Georgantzis, N., De Gallo, J., Peterle, E., Tisserand, J-C. Gender differences in legal disputes: The case of French labor courts. *Revue Économique*, 2019, 70,(6): 1201-1211. **CNRS 2, HCERES A**

Georgantzis, N., Drouvelis, M. Does Revealing personality data affect prosocial behaviour?. *Journal of Economic Behavior & Organization*, 2019, 159: 409-420. **CNRS 2, HCERES A**

Georgantzis, N., Tisserand, J-C. The Role of Individual Risk Attitudes on Old Wine Valuations. *Journal of Wine Economics*, 2019, 14,(4): 417-426. **CNRS 3, HCERES B**

Perakakis, P., Guinot, J.V., Jaber-Lopez, T-T., Garcia Gallego, M.A., Georgantzis, N. A technical note on the precise timing of behavioral events in economic experiments. *Journal of Behavioral and Experimental Finance*, 2019, 21: 10-14.

Ruiz Martos, M.J., Garcia-Gallego, A., Georgantzis, N. The Heaven Dictator Game: Costless taking or giving. *Journal of Behavioral and Experimental Economics*, 2019, 82. **CNRS 4, FNEGE 3, HCERES C**

Attanasi, G., Georgantzis, N., Rotondi, V., Vigani, D. Lottery- and survey-based risk attitudes linked through a multichoice elicitation task. *Theory and Decision*, 2018, 84,(3): 341-372. [doi.org](https://doi.org) **CNRS 2, HCERES A**

Barreda-Terrazona, I., Garcia Gallego, M.A., Georgantzis, N., Ziros, N. Market games and social dilemmas. *Journal of Economic Behavior & Organization*, 2018, 155: 435-444. **CNRS 2, HCERES A**

Georgantzis, N., Dragouni, M., Fouseki, K. Community participation in heritage tourism planning: is it too much to ask?. *Journal of Sustainable Tourism*, 2017, 26,(5): 759-781.

## Book chapters

Barreda-Tarrazona, I., Garcia-Gallego, A., Georgantzis, N. Take-it or leave-it in oligopoly delegation: Experimental insights. In: , N. (coord.). *Industrial Economics: Festschrift for Stephen Martin*, Cambridge University Press, 2018.

Georgantzis, N., Moner, R., Sempere, J.J., Orts, V. An experimental study on firms' incentives to internationalization. In: , N. (coord.). *Industrial Economics: Festschrift for Stephen Martin*, Cambridge University Press, 2018.

### **Papers in Academic Conferences**

Charters, S.J., Georgantzis, N., Song, H., Yip, L. The Relationship between Perceived and Revealed Attitudes towards "Complexity" and "Flavor Development in the Glass": A Case of Inconsistency. *3rd Annual Wine and Hospitality Management Workshop*, June 6th-7th 2019, New York, United States.

Georgantzis, N. Stereotypes in wine tasting. *ESA European Meeting*, September 4th-7th 2019, Dijon, France.

Georgantzis, N. Strategic ethics: altruism without the other-regarding confound. *10th International Conference of the French Association of Experimental Economics (ASFEE)* , June 19th-21st 2019, Toulouse, France.

Georgantzis, N., Max, S., Charters, S.J. Is Wine Testing (Perceived as) a Male Skill?. *13th AAWE Conference*, July 14th-18th 2019, Vienne, Austria.

Yip, L., Georgantzis, N., Song, H., Charters, S.J. On the relationship between perceived and revealed attitudes towards "complexity" and "flavor development in the glass": a case of inconsistency?. *25th EuAWE Conference - European Association of Wine Economists*, May 23rd-25th 2018, Dijon, France.

### **Invited keynote speeches**

Georgantzis, N. Experimental Research. *1st Workshop on Research Methods "Experimental Research"*, August 8th 2019, Florence, Italy.

### **Research seminars**

Georgantzis, N. What is in excess and what is missing from the Economics Science? (¿Qué le sobra y qué le falta a la Ciencia Económica?), *Online Seminar of the Instituto de Estudios de la Ciencia y la Tecnología (University of Salamanca)*, May 7th 2020, Salamanca, Spain.

Georgantzis, N. I can't stop myself: impulse control and behaviour in asymmetric matching-pennies games, *Workshop "Emotions, stress, and incentives"*, May 23rd 2019, Lyon, France.

### **Interviews**

Georgantzis, N. Le comportement des acheteurs de vins décrypté par un laboratoire. *CNews*, November 17th 2018, [www.cnews.fr](http://www.cnews.fr)

Georgantzis, N. Wine business: experimental economics discoveries. *Xerfi Canal*, September 20th 2018, [www.xerfi-business-tv.com](http://www.xerfi-business-tv.com)

### **Other contributions**

Georgantzis, N. Modération de la session IV "Ethique et culture" du Colloque international "Prohibition 1919-2019" (Reims, 5-9 novembre 2019), 2019, Reims, France.

Corgnet, B., Georgantzis, N., Hernan Gonzalez, R., Spiegelman, E., Sutan, A. "How I met Vernon Smith" - Introduction to the plenary talk of Vernon Smith, 2018, Dijon, France.